

March 21, 2019

Dear Valued Supplier,

Merchants Foodservice is partnered with 1WorldSync to implement and leverage the Global Data Synchronization Network (GDSN) for the exchange of product information. At Merchants Foodservice, comprehensive and accurate data is a key ingredient to delivering enhanced item set-up capabilities, increased supply-chain efficiencies and of course, most importantly, product sales.

With over 100 years of history Merchants Foodservice is now the 12th-largest foodservice distributor in the United States. We offer a diversified product inventory to meet the ever-changing needs of our foodservice customers. We keep more than 12,000 foodservice products in our inventory. Our product mix includes our own Exclusive Brands as well as many national brands. An expansive offering of products, brands and solutions with a personalized touch — that's the Merchants Foodservice edge.

Data synchronization of item information through the GDSN allows our suppliers to send accurate enriched product information driving inefficiencies out of the supply chain and increasing product sales. We are looking for 100% participation in item information publication from every Merchants Foodservice supplier.

Your compliance is a top priority for Merchants Foodservice and we will be following up to ensure you have published product information for all available items to Merchants Foodservice.

We need you to complete this process with us by: June 1, 2019

Sending Your Product Information

IMPORTANT NOTE: If you believe you have already published all available product information for your items to Merchants Foodservice, please contact 1WorldSync at <u>businessdevelopment@1worldsync.com</u> for a list of items that Merchants Foodservice considers outstanding for publication.

- 1) Complete our Trading Partner Form at the <u>Merchants Foodservice Landing Page</u>
- 2) Review our Implementation Guide and attribute requirements also located on the Merchants Foodservice Landing Page
- 3) Publish your items per the Merchants Foodservice Implementation Guide to our GLN: 1100001016556

If you have additional questions regarding data synchronization with Merchants Foodservice, please contact 1WorldSync Customer Support at +1 866.280.4013 or <u>businessdevelopment@1worldsync.com</u> or Steve Graham with Merchants Foodservice at 601.584.4011 or <u>sgraham@merchantsfoodservice.com</u>.

Thank you for your participation.

Sincerely,

Tom West Vice President of Purchasing Merchants Foodservice