

## 3/14/2017

Dear Supplier,

HPS is a group purchasing organization that represents your company to a large number of customers in the Foodservice sector, hospitals, senior living facilities, schools and many more. Currently HPS network has more than 3,600 members in 20 states.

Through its Prime Vendor relationship with Gordon Food Service HPS members purchase over \$650 million annually. As an organization, we are committed to serve our customers by providing them the information they need to make the best operational decision possible. One of the key to success for suppliers and members is product information transparency i.e. Allergen and nutrition information.

HPS has partnered with 1WorldSync, the leading GDSN data pool. You are an active participant in the GDSN and supplying your products through HPS, we request you to publish your product information to our production GLN: **0866449000304**. Our comprehensive menu management tool containing the GDSN data from suppliers will enable our members to find products and the associated information necessary to aid them in the development of recipes, menus and planning and production documents

Here are your next steps:

- 1. Visit <u>www.1worldsync.com/HPS</u> to review our implementation guide and attribute requirements
- 2. Complete HPS Data Sync Trading Partner Form to submit your information provider GLN (Global Location Number)
  - a. If your decision is not to send your product information to HPS via the GDSN, we request you to complete the HPS data sync trading partner form to let us know
- 3. Publish your foodservice items to HPS GLN: 0866449000304

If you have any questions regarding this request, or HPS relationship with your organization, please feel free to contact 1WorldSync at 866.280.4013 or <a href="mailto:businessdevelopment@1worldsync.com">businessdevelopment@1worldsync.com</a>. You can also contact HPS directly at 269-795-3308, or <a href="mailto:tlapres@hpsnet.com">tlapres@hpsnet.com</a>

Sincerely,

Thomas La Pres Jhomas La Pres President/CEO